American Shipping Co, Inc.

Jr. Pricing Analyst – Job Description

Full Time: Monday to Friday 8:30am to 5:00pm (1 hour unpaid lunch)
Company: ASC (American Shipping Company Inc.)
Reports to: Erin Haines (Pricing Manager)

ESSENTIAL DUTIES AND RESPONSIBILITIES

Effectively prepare pricing proposals for both clients and overseas offices and agent/partners.
Update current tariffs for any pricing changes from vendors
Work with vendors (airlines, steamship lines, truckers, etc.) to secure market competitive rates
Ability to clearly communicate facts with desired outcome
Evaluate reports to assure that rate proposals are accurate and in accordance with prescribed company formats.
General understanding of pricing models and principles used to arrive at collective pricing decisions and business propositions.
Utilize rating systems to better assess customer profitability and decision-making.
Demonstrate a solid understanding of both Domestic and International pricing objectives and how each area functions

EXPERIENCE:

Entry level OR 2 years within an established NVOCC for both import/export shipments.
Strong Math/Analytical Skills
Medium-advanced level proficiency with Microsoft Applications
EXCEL /WORD/POWER POINT/ACCESS
Exceptional interpersonal and analytical skills required
Effective time management skills with problem solving and decision making ability

EDUCATION:

-2 year associate degree (minimum) or relevant experience

Please note: The above is intended to describe the general content of and requirement for the performance of this job. It is not to be construed as an exhaustive statement of duties, responsibilities or requirements.